

Newsleak

January 2011

Chamber Events

General Membership Breakfast Meeting

Next meeting:

Thursday, January 6th

Networking begins at
7:00am

Meeting starts at 7:30 am

New!

Location:

Match Coffee & Wine
15705 Main St NE, Duvall

Cost: \$10.00 each

Agenda: Business Plans

Business Education

If you have a business topic you'd like to explore, or you would like to be a presenter, please call our Chamber office at 425-788-9182

Advertise Your Events in Our Calendar!

If you have a community event coming up, please contact the Duvall Chamber office and we can include it on our Events Calendar.

Submit by the 15th of the month.

CHAMBER OFFICE HOURS

Monday	8:30 - 2:00*
Tuesday	8:30 - 2:00*
Wednesday	8:30 - 2:00*
Thursday	8:30 - 2:00*
Friday	8:30 - 2:00*

*Sometimes we may be out visiting businesses. Please call prior to your visit to make sure we are in.

January 6th General Meeting *New Location*****

Start the year off right and attend the Duvall Chamber's first meeting of the year where we will be guests at the new, soon to open

Match Coffee & Wine on Main Street in Duvall.

This new business is located at 15705 Main St NE in Historic Duvall.

Come meet the owners, Charlie & Jolene and see the beautiful space they have created. Coffee & pastries will be provided.

Networking begins at 7:00 am with the meeting starting at 7:30 am.

2011 President Aaron Keating will be talking about Business Plans.

Cost is \$10 and can be purchased in advance through our website or at the door.



Chamber Fundraiser - Volunteers Needed

We have again been asked to help out at the NW Model Hobby Expo at the Evergreen Fairgrounds in Monroe on February 11-13 this year. It is an indoor event in the Arena Building. Weather will not affect us, except maybe if it's cold!

The event highlights modeling hobbies, such as remote control cars, robots, boats, and airplanes. There will be demos, a swap meet, videos, etc. You'll have a ball! Bring the whole family!

To make this a success, we need your help. We are asking that you donate some of your valuable time.

When: Friday, 2/11/11 2pm - 9pm (Setup 8 am to 2 pm)
 Saturday, 2/12/11 9am - 6pm (Check in at 9:00am)
 Sunday, 2/13/11 10am - 3pm (Check in at 9:00am)

Where: Evergreen State Fairgrounds in Monroe, WA

What: We are being asked to staff the sign-in area, ticket booth, front doors, and side doors.

What the Chamber Gets: Paid for your generous volunteer hours.

If you can volunteer or have any questions, please contact Sandy DuVall at 425-788-9824 or 425-765-1546, or email her at sandyd@cablespeed.com.

More information about NW Model Hobby Expo can be found at www.nwmhe.com.

The Chamber President's Corner



Aaron Keating
A Locksmith
206-381-1622

Hello, my friends:

I trust everyone had a relaxing and meaningful holiday. I hope you all took time to enjoy your favorite foods, activities, friends, and family. Those are the reasons why we are doing all this work, so be sure to take the time and enjoy.

Well, the holidays are over, and it's back to work in a new year, an uncertain economy, and an ever-evolving world of nations. The way I see it, I can either allow the rapids of uncertainty and change to bash me upon the rocks, or I can set my sail against the winds and control my own path. I reach out to each of you to join me. Let us ride those rapids together and help each other get through the hard times. Challeng-

ing times are sure to happen; however, we should not lose sight of how enjoyable life can be and how we control our own destinies. So, let us choose the fun path whenever possible.

Each Board Member has communicated to me that the reason for being on the board is to help the community. I believe this to be true. They have a passion for what they are doing and for helping all of us succeed. You will see and hear from them frequently this year, so don't hesitate to approach them with any ideas or thoughts you have on what is going on around town.

We are going to try something different this year at the General Membership meetings, so come prepared for a new location as well as a new meeting structure. We want to have many layers of networking and discussions regarding what is happening within the community in order to help your businesses succeed.

I look forward to working with each of you in growing this great town and community and our businesses!

MEMBERSHIP RENEWAL

Online Information

The invoices for January membership renewals have been mailed.

Since so many of you renew in January we wanted to remind you that you can renew online through our Chamber website. Just go to our website at www.duvallchamberofcommerce.com and select **Purchase/Join**. Then select the type of membership you are renewing and fill in your information. When you come to the payment option, choose PayPal, whether you have an account with them or not. If you have a PayPal account you can log in on the right hand side. If not, on the lower left of the screen is an option for non-PayPal accounts. Click on continue and proceed to fill in the information for your charge card. You will receive an e-mail confirmation that we have received your payment.

We hope this clarifies some of the questions we have been getting. Please feel free to call us at the office with any questions you may have at 425-788-9182.

2011 Duvall Chamber of Commerce

OFFICERS

President
Aaron Keating
A Locksmith
206-381-1622

Vice-President
Jeff Zuber
Best Buddy Dog Wash
425-788-7700

Treasurer
Lin Zhou
Lake Washington Technical College
425-739-8100

Secretary
Sandy DuVall
DuVall's Dazzling Designs
425-788-9824

Past-President
Marcelina McGinnis
Coldwell Banker Bain
206-817-4710

DIRECTORS

Jenn Donogh
Ovaleye Web Solutions
425-844-2303

Mary Lou Dreher
Three Hour Fast
425-381-4029

Susan Jenkins
Northwest Art Center
425-788-5900

Tracy Lewis
RE/Max Eastside Brokers
425-941-3212

Monna Maddy
Chic Essentials
425-788-1121

Shaun McWhinney
McPhoto
206-755-7127

Mary Michalak
Hauglie Insurance Agency
425-894-2854

Bert Mills
Edward Jones Investments
425-402-6950

Scott Thomas
DuvallLiving.com
206-235-4979

Chamber Board of Directors' Bios



Aaron Keating, President: Aaron Keating, a native Texan, moved to the valley four years ago and has been running A Locksmith for the last year. He is looking to bring energy and new ideas to the Chamber in an effort to help Duvall come out of the current economy stronger and on the path of sustained growth. He believes that strong community relationships where everyone gives a little will help move us all far in the right direction. He is looking to put down some roots and to be an ongoing influence in Duvall and the surrounding communities for years to come.



Jeff Zuber, Vice President: Jeff Zuber has lived in the Snoqualmie Valley with his wife Debby and daughter Reyana for 16 years. He has been active in the community in a variety of ways including performing his original music at local venues such as the P&G Speakeasy (now the Duvall Coffeehouse), The Grange Café, The Duvall Farmers Market, Sandblast and The Duvall Tavern. He is also a member of Cascade Community Theatre and in addition to acting in numerous productions, he designs and maintains the theatre website and helps with marketing. Jeff and Debby are looking forward to their one year anniversary of owning and operating Best Buddy Dog Wash in downtown Duvall in March.



Lin Zhou, Treasurer: Lin is the Associate Dean of Extended Learning program at Lake Washington Technical College. She manages branch campuses in Redmond and Duvall, as well as continuing education and contract training programs. Lin holds an MBA in Project Management. Besides working full time at the college, she is attending Oregon State University for her doctorate degree in Community College Leadership. As a director with the Duvall Chamber, Lin's goal is to bring diverse experience to the Chamber. She will continue current and/or initiate additional educational programs that are beneficial to the business community. Lin is excited to be a part of the Duvall community.



Sandy DuVall, Secretary: Sandy and her husband, Ron Swift, moved to Duvall in 2001 from Rochester, NY after searching the internet for a home within a reasonable distance to Redmond. After many years in the corporate world she decided to become her own boss and started DuVall's Dazzling Designs. She loves working with her clients and helping them with their designs. It's amazing what great ideas her customers have. She is a mother of three daughters and a grandmother to 8 (3-girls & 5-boys), along with many dogs, cats, etc. She tries to go back and visit them as often as her schedule and finances will allow. She has met so many wonderful people in Duvall and wants to make sure that all of them succeed in their businesses.



Marcelina McGinnis, Past President: As a long time Duvall resident, Marcelina is very committed to her community. She's proud of the accomplishments she achieved in 2010 as President of the Chamber and thrilled to see the continuation carried on by Aaron in 2011. Marcelina's focus for 2011 will be back to building her real estate business. Through the years, she has successfully sold many homes in and outside the Snoqualmie Valley. Marcelina's areas of expertise are diverse (new construction, resale residential, condos); in 2011 she looks forward to expanding her Homes on Acreage, Farm and Equestrian Property collection.



Jennifer Donogh: Jennifer is Director of Operations at Ovaley and joined the Ovaley team after graduating from college to transition the company from offering web development to website hosting. She loves working with clients and developing services and systems that cater to each of their unique business needs. Along with her responsibilities at Ovaley Jennifer is a new mom. Being a new mom and working with a team in running a business and helping clients virtually has given her a greater appreciation for the freedom cloud services offer in her lifestyle. Apart from business and being a mom Jenn loves to dance, ride her dirt bike, and drink champagne.



Mary Lou Dreher: Mary Lou has 25 years experience as a Budget Analyst for the Federal Aviation Administration, in San Francisco and Wash., D.C., a VP of List Management for Flynn Direct Response, CT and Business Manager, Hamden Medical Services, CT. She is currently a Certified Health Coach and Regional Director with Take Shape for Life/Three Hour Fast. Ms. Dreher has extensive experience in partnering with diverse organizations, experience in marketing & finance and a passion for volunteerism. She has chaired various committees over the years including serving as President of a Music Parents Association for 8 years overseeing all capacities of the organization during her tenure.

Chamber Board of Directors' Bios



Susan Jenkins: Susan Jenkins is the Executive Director of Northwest Art Center, where art classes in painting, drawing, sculpting and wheel throwing are offered for all ages. Susan delights in the sense of family that has been created by the talented teachers and amazing students that call the Art Center a second home. She enjoys the challenges of running the Center, but most of all she loves making a difference in kids' lives, encouraging them to dream about the future, to take risks, and to observe with wonder the world around us.



Tracy Lewis: As a board member, Tracy Lewis, is excited to work with the other Duvall chamber members and the community. Her career in real estate with the Linnerooth Team has given her the opportunity to meet many Snoqualmie Valley residents; her favorite part of the job! Look for her around town, introduce yourself and let her know of any ideas you have to make our area a better place.

Tracy and her husband of 28 years, Bob, lived on-board a sail boat and raced the waters of Puget Sound in their first years of marriage. After having their two children and living in a small 1940's cabin on Apple Tree Cove, they returned to the Snoqualmie Valley where Bob's family homesteaded five generations ago.



Monna Maddy: I started Chic Essentials with a partner in 2003 as a home based business. We did events and home shopping parties. Five years later my partner retired and I had the opportunity to open a store in Duvall on Main Street as a sole proprietor. After 2 years in a tiny space I expanded the store to more than double in size. I am excited to bring more "uncommon fashion" to the community of Duvall. I have a banking and bookkeeping background, which is beneficial to running a small business. I have formed new friendships through the Chamber and I am looking forward to meeting my fellow business owners this upcoming year as "Main Street Liaison". My husband is also a small business owner. We have a son, who works with his dad, and a married daughter with two adorable girls.



Shaun McWhinney: Shaun owns McPhoto and specializes in sports photography and senior portraits. He lives in downtown Duvall, and has been on the Duvall Chamber Board for several years. Shaun is always there to help out in any way he can.



Mary Michalak: Mary is a Licensed Customer Service Representative for Hauglie Insurance. A native Texan, Mary and her family moved to the Pacific Northwest 3 years ago with her husband's company, Farmers Insurance, with stops along the way in Missouri and Utah. She joined the Hauglie Agency a year ago and enjoys working with clients on customizing their insurance needs and making sure what they have worked hard for is protected. Excellent customer service is at the fore front of her list of what makes a good company GREAT! Mary and her husband, Allen, have five children and a granddaughter and are very involved in the community. Mary enjoys attending her children's sports events and scrapbooking.



Bert Mills: Many families know they need to put money aside for retirement; however very few know how much to put aside. That is what I do. I help families put together a financial plan - outlining how much money they need to retire and the easiest way to save for it. I've lived in the area for the last four years with my wife and three daughters. The Chamber is a referral network where I can help my clients get the services they need. With other Chamber members doing the same, I have grown my business.



Scott Thomas: As a long-time resident of the Eastside, my family and I now call Duvall home. I work as a REALTOR® with Coldwell Banker Bain out of the Redmond office. Social Media has given my business a major growth and I hope to share what I have learned over the past few years with any and every one in Duvall that seeks to have a better understanding of how New Media can benefit their business. I also created a website called DuvallLiving.com where I hope to engage with our citizens and raise awareness of the Duvall business culture, happenings, real estate and all things affecting the Duvall lifestyle. You can connect with me and follow along on my adventures at twitter.com/realscott.

Match Coffee & Wine **Grand Opening Jan.14-15th**

Match Coffee and Wine is the “new” place located at Main and Cherry in what used to be the “old ugly green building” known as Duvall Plaza. Both the Duvall Plaza building and Match Coffee and Wine are owned by Charlie and Jolene Chase. Match Coffee and Wine is designed to be a that place “where coffee and wine lovers meet” to enjoy their favorite beverage or food pairing.



The name for Match came about for two reasons; the first from being intrigued with how the perfect “match” of a food to a wine or to a coffee can make an ordinary experience something extra special. The second reason is a more personal reason: Charlie and Jolene met on Match.com 3-1/2 years ago and have talked about opening a coffee and wine bar since they met. Now they have!

Inside Match Coffee and Wine is a wonderful mixture of old and new that pays homage to the past while embracing the present and future. The “old” is the 100 year old wood floors and wall behind the bar. The “new” is the rock fireplace with comfy leather couches and chairs and the custom wine panel wood tabletops on refurbished wine barrels.

Some of the cool events that Match Coffee and Wine will be offering include coffee cuppings, wine tastings and classes, and live music from local artists on Friday and Saturday evenings. Check out the Event Calendar at www.matchcoffeandwine.com for upcoming events.

Match Coffee and Wine hours will be:

Sunday	9am - 3pm
Monday & Tuesday	7am - 8pm
Wednesday & Thursday	7am - 9 pm
Friday & Saturday	7am - 11pm

Our Grand Opening is **January 14th and 15th**. During our grand opening weekend, Match Coffee and Wine will be highlighting some incredible coffee roasted locally by Caffe Lusso, tasting some wonderful local and international wines and will have fabulous jazz music by Michael Powers. Please stop in, meet Charlie and Jolene and their wonderful, friendly staff!!

Grand Opening Weekend Schedule:

January 14th & 15th

- 10 am - Ribbon Cutting (Friday only)
- 10:30 am - Coffee
- 4 - 6:00 pm - Wine Tasting
- 4 - 6:00 pm - Music by Ray Hayden
- 7 - 10pm - Music by Michael Powers



Local Happenings

- December 31** **New Year's Eve! Visit a Duvall Restaurant.**
- January 1** **Happy New Year 2011 !!**
- January 6** **Duvall Chamber General Meeting 7:00 Am New Location
Details on page 1.**
- January 8** **Christmas Tree Recycling (See page 8)**
- January 8** **Sno-Valley Senior Center Benefit Dinner
4:30 & 6:00 pm Seatings
\$15/person See page 8 for details**
- January 14-15** **Match Coffee & Wine Grand Opening (See page 5)**
- January 16-22** **Random Acts of Kindness Week- (See page 7)**

"Like so many people, we had a vision and dream for our business, but we needed someone to believe in us and our plan. Securing financing can be very difficult in these times and even downright intimidating. First Heritage was so different. They were excited to meet us, hear about our vision, and help us build our business. The process was very straightforward and the SBA team was very easy to work with. They truly are dedicated to helping small businesses!"

Orlin Sorensen, Owner - Woodinville Whiskey Co.



**FREE
LOAN SEMINAR**

SBA

- Start your own Business • Expand Your Business
- Purchase New Equipment or Real Estate • Refinance Existing Business Loan

**Wednesday, February 16, 2011
7:00 - 8:15 p.m.
Snohomish Branch
167 Lincoln Avenue
Speaker: Christine Heckert**

#1 Local SBA Lender in Snohomish County

ARLINGTON 404 N West Ave 360-435-5545	EVERETT 1810 Everett Ave 425-303-1800	MONROE 19500 Highway 2 360-794-6008	SNOHOMISH 167 Lincoln Ave 360-568-0536	WOODINVILLE 13300 NE 175th St 425-485-6700
--	--	--	---	---



First Heritage Bank

The Greatest Small Business Bank





random acts of
kindness
 week

January 16 - 22, 2011

Carnation, **Duvall**, Monroe, Woodinville
 Join your community by showing some extra kindness to one another while supporting your local businesses.

- Mail a card or a gift to a friend
- Visit an elderly loved one
- Buy flowers for someone you love
- Open the door for someone
- Take a friend out to lunch or dinner
- Pre-pay for someone's gas
- Make some cookies for your neighbor
- Give your spouse or loved one a back rub
- Surprise someone with balloons
- Get your pet groomed & buy them a treat
- Buy some groceries for someone in need
- Buy a latte for someone behind you in line
- Donate to a local foodbank or shelter
- Say hello or smile to someone you would usually walk past
- Email, Facebook, text, or Twitter a special message to someone you care about
- Leave a thank you note in your mailbox for your mail carrier
- Surprise your little ones with hot chocolate and a tickle fight
- Take a box of pastries to your co-worker or teacher
- Offer to watch a tired mom's kids for an hour
- Have a candlelight dinner together as a family
- Take the time to just say the words "thank you"
- Treat a friend (or yourself) to a pedicure, tanning or a massage
- Tell our business owners, police officers and our firemen that you appreciate them
- Start your own RAK Club at your school!

Come up with your own ideas and have fun!

City-Wide Challenge

Shop and dine out on Wednesday to show support to our local businesses!



For more information visit www.rakduvall.com

Local Happenings

Sno-Valley Senior Center Benefit Dinners

On the Second Saturday of every month, right behind City Hall in Carnation, you can hear the sounds of joy emanating from the Sno-Valley Senior Center. That joy comes from neighbors coming together to have a great meal and visit with friends old and yet to be, all to benefit the Sno-Valley Senior Center. "The amazing Adriana Armstrong leads an army of volunteers who make and serve the dinner" Reports Program Coordinator Kate Miller. "Her team makes everything! All the entrees, all the salads on the salad bar, all the sides are all made from scratch in our kitchen. It's why we can serve the dinner for only \$15.00 per person and still raise over \$17,000 last year to support our Center". The dinners are served at 4:30 and 6:30 pm, reservations are recommended but not required. **The next dinner is sponsored by Snoqualmie Valley Hospital and will be held on Saturday January 8th.** For more information visit our web page at www.snovalleysenior.org or follow us on Facebook!

Duvall & Carnation Scout Collection



Local Cub Scout troops will collect trees door-to-door as a fundraiser on Saturday, January 8th starting at 9:00am. You can also drop your tree off at Duvall's Taylor Landing Park by noon or at Carnation Tree Farm by 2:00pm. Suggested donations of \$10 or more to support Duvall and Carnation Scouts would be appreciated.

Ready For Winter

Helpful resources for winter weather.

Road closures : 1-800-527-6237 or <http://your.kingcounty.gov/kcdot/roads/roadalert>

Emergency Preparedness: www.ready.gov
www.govlink.org/3days3ways/.

The Duvall Fire Department also offers a four person kit for \$105

Duvall Taekwon-Do

In January the Traditional Taekwon-Do College (Duvall Taekwon-Do) will be offering a month of free classes to adults 18 and over.

Visit our website for details www.duvalltkd.com or call Kirk Werner at 425-844-8962



December/January 2010 Chamber Memberships

The Chamber would like to extend a warm welcome to our new business member:

Life Changes Hypnotherapy
Karen Schreiner
253-394-6630
26502 NE Valley St. #102
Duvall, WA 98019
Karen @ lifechangesdypnotherapy.com

**In addition we want to thank our renewing members.
We appreciate the businesses that have renewed their membership**

*Big Rock Dozing
Caron Nelson-Glickman
Duvall Diesel & Automotive
Evergreen Medical Center
Kool Change Printing
Valley Mailbox*

*Carnation Storage Center
Duvall Advanced Family Eye Care
Duvall True Value Hardware & Garden
Houston Barclay
Metcalf Chiropractic*

Member-to-Member Benefit Program

Shopping locally is one of the best ways to build a stronger, more prosperous community. The Duvall Chamber has implemented a Member to Member Benefit program, which promotes shopping locally. The way this program works would be for your business to give a discount to Duvall Chamber members who do business with you. You decide what the specifics of your offer will be. The discounts are published in our monthly newsletter.

If you would like to offer your fellow Duvall Chamber members a benefit for doing business with you and encourage shopping locally, please contact the Chamber office at 425-788-9182, or email info@duvallchamberofcommerce.com.

Help invest in your community's development. Every dollar spent at a locally owned business generates about three times more regional economic activity than a dollar spent at national chains.

MMBP Participants

Braithburn Academy - Free registration(\$60 value) upon enrollment in any of their schools programs, call Shannon at 425-788-4343 for information

The Laurel Tree - Chamber members receive 10% off their purchases

Best Buddy Dog Wash - 10% discount to Chamber members

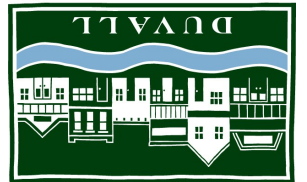
Wreck -A- Mend Auto Body & Paint - 10% discount to Chamber members

Security Snobs- 10% discount to Chamber members

Contact us today to be a part of this great program!

P.O. Box 581, Duvall, WA 98019
RETURN RECEIPT REQUESTED

CHAMBER of COMMERCE



Skip the mail,
SHOP
DUVALL!