



# Newsleak

August 2010

## Chamber Events

### General Membership Breakfast Meeting

Thursday, August 5th  
Networking begins at  
7:15 am  
Meeting starts at 7:30 am

Location:  
The Grange Café  
15611 Main St NE Duvall  
Cost: \$10.00 each

Agenda:  
Critical Path in Good  
Marketing

Door Prizes donated  
by:  
First Heritage Bank  
Best Buddy Dog Wash

Business Education  
If you have a business topic you'd  
like to explore, or you would like  
to be a presenter, please call our  
Chamber office  
at 425-788-9182

Advertise Your Events in Our  
Calendar!  
If you have a community event  
coming up, please contact the  
Duvall Chamber office and we  
can include it on our Events  
Calendar.  
*Submit by the 15th of the month.*

Advertise your business in the  
Newsleak  
Business card size ads \$25/month  
Call the Chamber office for info  
425-788-9182

## August 5th Meeting

### **Critical Path in Good Marketing**

A good marketing program consists of several steps. The critical path which makes all of the subsequent steps successful, is determined by the first step. Assume we could shoot an arrow at the moon. What if we were one micron off in our aim? We would miss the moon by thousands of miles.

This presentation will address the step that is necessary for us to hit the moon.

Bob Rash is a licensed professional business coach with over 25 years of management, consulting, and information technology experience. He has successfully implemented systems for Hughes Aircraft, Boeing Computer Services, Nautilus, and Stairmaster. He has many years involvement in Manufacturing, Transportation, Finance/Accounting, Distribution, Service and Construction trades.

As a small business owner himself, he enjoys sharing his experience with other small business owners. He is passionate about helping people build their business, and bring balance to their lives.

Find out more at [www.SoundBD.Net](http://www.SoundBD.Net)

## Chamber Mixer August 12th

Hosted by Wreck-A-Mend Auto Body & Paint

Spend a fun evening with other business owners at this interesting Auto body & Paint Shop. See where Ty & Michelle Grant create their "magic". There will be fun, food and a door prize drawing. Be sure to bring your business cards for networking.

When: Thursday August 12th from 5:00 - 7:00 PM  
Where: 13730 338th Ave NE, Duvall  
Price: \$10 per person at the door

Please submit any information about community events for our calendar by the 15th of each month. Send them to [info@duvallchamberofcommerce.com](mailto:info@duvallchamberofcommerce.com) or call the office at 425-788-9182

### The Chamber President's Corner



Marcelina McGinnis  
Coldwell Banker Bain  
Real Estate

15410 Main St. NE, Suite E  
Duvall, WA 98019  
206-817-4710  
www.marcelinamcginis.com

I'm very excited for this month's speaker! We'll get just a taste of what Bob Rash has to offer during our General Membership meeting on **August 5th; from there he'll be presenting "Gorilla Marketing," a five session seminar, for Chamber members in September.**

Also, this month the chamber has a great opportunity for its members. We are currently **looking for your business' swag (giveaways with your name on them)** to go into the Wag Bags for the Dirty Paws Dog Walk on August 14th. These bags will be handed out to the first 400 dog walkers. Please have your 400 items turned into the Chamber office by the

end of the day on Monday, August 9th. If you have questions regarding the Wag Bags please contact the Chamber office (425) 788-9182.

**Again, I'm dedicated to making every member a success! I will be happy to meet with each and every business owner to discuss your business and how the Chamber can be of more value to you. We all need to work together to be successful.**

If you have any suggestions for this coming year, please feel free to contact me anytime at (206) 817-4710, or [marcelinamcginis@cbba.com](mailto:marcelinamcginis@cbba.com). I want to hear from you.

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### **2010 Business After-Hours Networking**

We are looking for hosts for the 2010 After-Hours Networking events.

They will be held on the second Thursday of each month (March - November) from 5-7 pm.

This is a great way to spotlight your business and let people know what you are all about. Please contact the Chamber office at 425-788-9182 if you would like to host an event, or get more information.

- March 10- Valley Homes & Land
- April 8 - CamWest- Dennis Schauls
- May 13 - Edward Jones, H&R Block, Wells Fargo Home Mortgage
- June 10 - The Loutsis Group
- July 8 - Valley Vintage

- August 12 - **Wreck- A-Mend Auto Body & Paint**
- September 9 - Host needed
- October 14 - Hauglie Insurance
- November 11 - Host needed

### 2010 Duvall Chamber of Commerce

#### OFFICERS

*President*  
Marcelina McGinnis  
Coldwell Banker Bain  
206-817-4710

*Vice-President*  
Bert Mills  
Edward Jones Investments  
425-402-6950

*Treasurer*  
Kathy Doolin  
QuickBooks Bookkeeping  
206-947-0434

*Secretary*  
Sandy DuVall  
**DuVall's Dazzling Designs**  
425-788-9824

*Past-President*  
Peggy Kahler  
Bank of America Home Loans  
425-844-6080

#### DIRECTORS

Shaun McWhinney  
McWhinney Photography  
206-755-7127

Kathy Nelson  
Ovaleye Web Solutions  
425-844-2303

Susan Jenkins  
Northwest Art Center  
425-788-5900

Michael Nehl  
The Laurel Tree  
425-788-2590

Aaron Keating  
A Locksmith  
206-381-1622

Lin Zhou  
Lake Washington Technical College  
425-739-8100

### CHAMBER OFFICE HOURS

Monday	8:30 - 2:00*
Tuesday	8:30 - 2:00*
Wednesday	8:30 - 2:00*
Thursday	8:30 - 2:00*
Friday	8:30 - 2:00*

\*Sometimes we may be out visiting businesses. Please call prior to your visit to make sure we are in.

## Country Rose Hair

For over 11 years Country Rose Hair Salon has brought high quality salon services to the Snoqualmie Valley area. Owner- Operator Rose Warren has provided clients with innovative services that one would expect from a larger Eastside salon to her small country shop.

The Country Rose team is rounded out by stylist Judy Thomas and manicurist Dale Snyder. This trio firmly believes that looking like a million should not cost you a fortune. In keeping with this philosophy, Country Rose Hair Salon strives to be a part of the community that it serves. Judy hosts "Salon Day" once a month at the Sno- Valley Senior Center, where she provides low cost hair cuts to seniors.

All- in- All, Country Rose is a great place to spend your time and your money. People stop by on any given afternoon for a chat and highway 203 is a-buzz with cars honking as they drive by. It is a warm and friendly place where everyone knows everyone, and if you don't you soon will.

For appointments call: 425-844-8816 9301 Hwy 203, at the foot of Stillwater Hill

## Valley Vintage Mixer July 8th

Thank you to Jane Charnley for hosting a great mixer in her store this month. Everyone had a great time at the mixer. In this photo: Mary Michalak with Farmers Insurance and Jane Charnley with Valley Vintage, Mary was one of the raffle winners.



## Local Happenings

- July 31st**      **Duvall Art Walk- Sponsored by the Duvall Cultural Commission 5-9 PM**  
Art and music in Historic Duvall
- July 31st**      **Special Recycling- Holy Innocents Church- 26523 NE Cherry Valley Rd. Duvall**  
9:00 AM - 3:00 PM Get rid of household recyclables. Look for flyer in your mailbox  
Contact Jodi Lee Wycoff 425-788-1185 or Jodi.wycoff@duvallwa.gov
- August 4th**      **SummerStage- Roger Fisher Band 6:30-8 PM McCormick Park, Duvall**  
Roger was the founding lead guitarist of the rock band Heart [www.rogerfisher.com](http://www.rogerfisher.com)
- August 7-8th**      **Snoqualmie Valley Festival of Music - Mountain Meadows Farm , North Bend**  
10106 422nd Lane SE North Bend Info at [www.svfom.com](http://www.svfom.com) or 425-888-7432
- August 11th**      **SummerStage- Laura Love Band 6:30- 8 PM McCormick Park, Duvall**  
Singer/songwriter/bassist and her band perform roots, gospel, soul, and bluegrass.  
[www.lauralove.net](http://www.lauralove.net)
- August 11-15th**      **Evergreen Classic Benefit Horse & Dog Show- Remlinger Equestrian Park in Carnation** See the top hunter-jumper horses and riders in the region  
[www.evergreenclassic.com](http://www.evergreenclassic.com)
- August 14th**      **The 2nd Annual Duvall Dirty Paws Dog Walk 9AM - 3 PM Main St, Duvall**  
A Dog Walk event to benefit Homeward Pet, Motley Zoo Animal Rescue & the Duvall Chamber of Commerce. See more info on page 6
- August 12th**      **Chamber Mixer- Hosted by Wreck-A-Mend Auto Body & Paint- See page 1 for more information**
- August 17th**      **Boat cruise and Crab feed sponsored by Sno-Valley Sr. Center**  
Travel to Bellingham and board the Viking Star. Tour Bellingham Bay while dining on fresh Dungeness crab. \$60/person call 425-333-4152 for reservations. Depart at 9:00 am
- August 19th**      **Is Long Term Care something you need to know about? - Presented by Edward Jones - Bert Mills**  
RSVP as seating is limited 425-402-6950 or [darlene.allman@edwardjones.com](mailto:darlene.allman@edwardjones.com)
- August 21-22nd**      **Evergreen State Bar B Q Championship - Duvall Safeway parking lot**  
Sampling on Saturday, judging on Sunday. See more info on page 5
- August 28th**      **Blue Hawaii- 35th Anniversary Celebration of the Sno-Valley Senior Center**  
4610 Stephens Ave, Carnation [www.snovalleysenior.org](http://www.snovalleysenior.org) 425-333-4152  
\$25/adult \$15/kids 12 and under 4:00 PM Open house, 5:00 -6:30 Luau Dinner and talent show 7:00 Pm " Almost Elvis " Steve Sogura performs
- August 28th**      **Duvall Art Walk- Sponsored by the Duvall Cultural Commission 5-9PM**  
Art and music in Historic Duvall



## Up-Coming Events

### "Duvall Heat"

Featuring Evergreen State BBQ Championship in Duvall, August 21<sup>st</sup> & 22<sup>nd</sup>

Rotary Club of Duvall and Duvall Safeway will sponsor "Duvall Heat" featuring the Evergreen State BBQ Championship on 8/21 and 8/22 at Safeway in Duvall. The event will have BBQ chefs offering samplings on Saturday 8/21 and judging by the Pacific Northwest Barbecue Association on Sunday 8/22. \$5,000 in prize money will be awarded. The weekend event will include music and various vendors. Proceeds will go to the Rotary Club of Duvall's community projects, and Safeway's charity of the month, Muscular Dystrophy Association.

Interested in a vendor or sponsor opportunity? Sponsor cost is \$200. Vendor booths for 2 days are \$200 for businesses; \$150 for arts & crafts; and \$50 for non-profits. A sponsor is also welcome to participate as a vendor during the two day event for an additional \$100 (\$300 total) Contact Roger Jones at Safeway 425-844-1188 or rd44jones@msn.com



## Carnation Farmers Market

Tuesdays 3-7

Serving Snoqualmie Valley Since 2004  
Seventh Season: May 4- Sept. 28



**Duvall**  
Farmers Market

Visit the **Thursdays**  
**Market** 3pm - 7pm  
May 6 - Sept 30

Visit our local Farmer's Markets for fresh fruits and vegetables, hand crafts, plants, breads, dairy, live music and children's activities

## Up-Coming Events

### Dirty Paws Dog Walk Chamber Member Opportunities

#### Be a vendor!

There is still time to get your vendor booth, or advertise your business in our free to Chamber Members give-away bags!

At the 2<sup>nd</sup> Annual Duvall Dirty Paws Dog Walk, all Chamber members are invited to put promotional items in our dog walk "wag bags" at no cost. The first 400 registered dogs will receive a reusable cloth bag filled with these items. Please have items to the Duvall Chamber office by August 9<sup>th</sup>.

Suggested items would be coupons for day of event for brick and mortar businesses, or any type of promotional items for non brick and mortar businesses. Items can represent your business or be dog related. These are very popular with the participants! Free to put items in, and limited to Chamber member businesses.

We are also looking for volunteers for the day of the event to help with everything from balloon distribution; to directing vendors and walkers to the right areas; to manning the information booth; and helping with set up and take down.

This year we have lots of teen volunteers, but need some adult leadership for them!

This fundraiser will not only benefit our local pet shelters, but will raise money for the Duvall Chamber to promote the Duvall business community and keep our office running! This will be a really fun day. So if you missed it last year, you won't want to miss it this time!

Please contact Peggy Kahler at 206-947-0615, or email her at [peggy.kahler@bankofamerica.com](mailto:peggy.kahler@bankofamerica.com)

## Get those Paws Dirty!

**Saturday, August 14<sup>th</sup>**  
9am to 3pm, Main St., Duvall

The 2nd Annual  
Duvall  
**Dirty Paws**  
Dog Walk



- Shop, food and ice cream!
- Hourly Door Prizes
- Flea Circus Performances
- Police Dog & Agility Course Demos
- Dog Weddings
- Pet Adoptions
- Live Music
- Loads of Tail Waggin' Fun!

**A Dog Walk Event to benefit:**





**Sponsors:**











Presented by: Duvall Chamber of Commerce

www.duvalldirtypaws.com

***The Chamber would like to extend a warm welcome to our new member:***

**Coldwell Banker Bain**

David North  
Real Estate Broker  
425-836-3096

**[www.AweHomes.com](http://www.AweHomes.com)**

(David joined the Chamber in April and was not included on the list. We apologize for the delay.)

***In addition we want to thank our renewing members.***

***We appreciate the businesses that have renewed their membership in July:***

**Ovaleye Web Solutions**

425-844-2303

**[www.Ovaleye.com](http://www.Ovaleye.com)**

**Broadstripe LLC**

206-926-2919

**[www.Broadstripe.com](http://www.Broadstripe.com)**

**Marcelina McGinnis, CBBain**

206-817-4710

**[www.MarcelinaMcGinnis.com](http://www.MarcelinaMcGinnis.com)**

**Sahara Pizza**

425-844-9911

**[www.SaharaPizza.com](http://www.SaharaPizza.com)**

**Member-to-Member Benefit Program**

Shopping locally is one of the best ways to build a stronger, more prosperous community. The Duvall Chamber would like to implement a Member to Member Benefit program. To promote shopping locally your business would give a discount to Chamber members who do business with you. You decide what the specifics of your offer would be. The discounts would be published in our monthly newsletter.

If you would like to offer your fellow Chamber members a benefit for doing business with you and encourage shopping local, please contact the Chamber office at 425-788-9182, or email [info@duvallchamberofcommerce.com](mailto:info@duvallchamberofcommerce.com). You may also contact our Chamber President, Marcelina McGinnis at [MarcelinaMcGinnis@cbbain.com](mailto:MarcelinaMcGinnis@cbbain.com).

Help invest in your community's development. Every dollar spent at a locally owned business generates about three times more regional economic activity than a dollar spent at national chains.

**MMBP Participants**

**Braithburn Academy-** Free registration(\$60 value) upon enrollment in any of their schools programs, call Shannon at 425-788-4343 for information

**Valley Voice Weekly-** Offers members a 5%discount on advertising  
Contact Kris Wentworth at [info@valleyvoiceweekly.com](mailto:info@valleyvoiceweekly.com)

**The Laurel Tree-** Chamber members receive 10% off their purchases

## NOTICE: Chamber Request for Quote

The Chamber is looking for quotes from interested parties to put together our next directory. Please read over our timeline and requirements and let us know if you would like to be considered for this task.

- Aug. 3rd - RFQ reply submittal deadline
- Aug. 4th - Bid awarded
- Aug. 5th - Winner announced at general meeting
- Sept. 17th - Ad submittal deadline
- Oct. 1st - Proofs out to members
- Oct. 8th - Deadline for member corrections to be returned
- Oct. 22nd - 1st proof done of completed directory
- Oct. 29th - File back to person building directory
- Nov. 3rd - Final file sent to printer
- Dec. 1st - Pick up directories
- Dec. 3th - Hand out at tree lighting

The responsibility of this task will include receiving business listings and building the directory, as well as getting proofs out to and back from members. Our website will be enabled with options for members to submit their artwork and pay for their ads online. There will also be an email account set up that will forward any information directly to the designee.

We will be sending out the directory ad forms to the membership shortly.

The RFQ is for the design layout and proof management only. It would need to be done in Adobe InDesign. The above schedule with deadlines would need to be followed. The estimated total time would be 25-35 hours.

If you feel that you are the right person for this position, please email your qualifications and submit your bid on this project to the Duvall Chamber of Commerce by Wednesday, Aug 3rd. You can contact the Chamber office with any questions you may have. 425-788-9182 [info@duvallchamberofcommerce.com](mailto:info@duvallchamberofcommerce.com)

P.O. Box 581, Duvall, WA 98019  
RETURN RECEIPT REQUESTED



Skip the mail,  
SHOP  
DUVALL!