



# Newsleak

November 2009

## Chamber Events

## Business Spotlights

### Wells Fargo Home Mortgage

#### General Membership Breakfast Meeting

#### Thursday, November 5

Networking begins at 7:15 am  
Meeting starts at 7:30 am

Location: **The Grange Café**  
15611 Main St NE Duvall  
Cost: \$6.50 each

#### Agenda:

Speed Networking ( see page 4 )  
Election of Board Members  
Directory Prime Spot drawings

#### Door Prizes donated by:

Caron Nelson Glickmann DDS  
Send Out Cards  
Duvall Flowers & Gifts

#### Business Education "Planning to Prosper - Strategies for Managing Your Finances"

(see page 3 for details)

#### Advertise Your Events in Our Calendar!

If you have an event coming up,  
please contact the Duvall Cham-  
ber office and we can include it  
on our Events Calendar .

(see page 2 for calendar)

#### Advertise your business in the Newsleak

Business card size ads \$25/month  
Call the Chamber office for info  
425-788-9182

#### **Wells Fargo Reports Record 3rd Quarter & YTD Net Income.**

By Erin Muir - Senior Loan Officer

Wells Fargo & Co. income was a record \$3.24 Billion for third quarter 2009 up 98% from last year, and a record \$9.45 Billion for the first nine months of 2009 up 75% from last year!!!

"Doing what's right for our customers has proved to be right for our stockholders as we have talented team members who have more of our customers' business, enabling us to achieve our third consecutive quarter of Record Earnings. We're also doing what's right for our mortgage customer's having difficulty making their payments on time. We've offered home payment relief to 1.3 million customers".

Currently we are offering free Live Homebuyer Workshops each Tuesday Night at the Redmond Ridge Bank Branch of Wells Fargo and weekends at local library's co hosted by Non Profit Washington Housing Education. For sign up info email [erin.muir@wellsfargo.com](mailto:erin.muir@wellsfargo.com) or call 425-260-8162.

Along with your Wells Fargo Mortgage you have an opportunity to get the **best account package possible**, free, as well as a \$150.00 off your closing costs on mortgages. Buyers by using Wells Fargo Escrow with your Wells Fargo Mortgage, escrow fees are waived **saving hundreds** of dollars on closing cost in addition to the coupon listed above.

Come by the Redmond Ridge Bank Branch and speak to Erin or Kathy Goddard, to get all the details.

**Together we'll go far!!!!**

#### **Erin Muir**

Home Mortgage Consultant, Renovation, FHA, Rural Housing  
Wells Fargo Home Mortgage  
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Redmond, WA 98053  
(425) 260-8162 Tel 866-512-0523 Fax  
[Erin.Muir@wellsfargo.com](mailto:Erin.Muir@wellsfargo.com)  
[www.wfhm.com/erin-muir-holerud](http://www.wfhm.com/erin-muir-holerud)

## Duvall Foundation for the Arts

### Duvall Foundation for the Arts

#### **Our Mission**

The Duvall Foundation for the Arts promotes creativity,  
diversity and cultural awareness by supporting the arts and art education  
in the lower Snoqualmie Valley of Washington State.

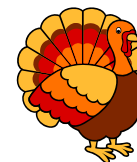
**Visit us at [DuvallArts.org](http://DuvallArts.org)**

PO Box 1043 Duvall WA 98019 425-788-3928



## Local Happenings

- October 29**     **'Planning to Prosper Panel' 6:30-8:30 PM**  
 Duvall Fire Station \$10 for members \$15 for non-members  
 Learn about your finances from the experts (see page 3 for details)
- October 29**     **Patient Appreciation Day/Fall Harvest Party 10 AM - 6:30 PM**  
 Valley Chiropractic Wellness Center - 14524 Main St NE # 115 Duvall  
 425-844-8000                      www.vcvw.net
- October 31**     **Happy Halloween**  
 Trick or Treating with participating downtown Duvall businesses 3-6 PM
- November 1**     **Daylight savings ends- set your clock back 1 hour**
- October 30**     **"Senior Moments" featuring the Sno-Valley Players**  
**Nov. 1,6,7**       Local actors perform a collection of comedic sketches that spoof the AARP set.  
 Sno-Valley Senior Center in Carnation  
 Tickets: \$10/person     Shows: Oct. 30 7 pm; Nov. 1 2 pm; Nov. 6 & 7 7pm
- November 2**     **Duvall Historical Society- Monthly Meeting**  
 7:30 - 9:00 pm                      All are welcome to attend  
 Dougherty House- 26526 NE Cherry Valley Rd, Duvall  
[www.duvallhistoricalsociety.org](http://www.duvallhistoricalsociety.org)
- November 3**     **Election Day- Remember to Vote!**
- November 6**     **FREE Authentic Middle Eastern Dance Workshop at TJ Dance**  
 For teen and adult women to learn belly dancing.  
 6:30-8:00 pm at 14701 Main St NE Duvall  
 Call 425-844-9086 to reserve space; [www.tjdance.com](http://www.tjdance.com)
- November 11**    **Veterans Day**
- November 11**    **FREE Breakfast for all current service personnel and veterans.**  
 Sno-Valley Senior Center in Carnation  
 8-10 am                      Free to Veterans and \$5.00 for all others.
- November 12**    **Chic Essentials Trunk Show 6-9PM**  
 Tressa's Bakery & Espresso is hosting a trunk show presented by Duvall's clothing store, Chic Essentials. Get a start on your holiday shopping and enjoy great refreshments.  
 Location: Tressa's, 15321 Main St. NE, Duvall  
 Info: Monna Maddy, Chic Essentials; 206-914-8820; [monna@chicessentials.com](mailto:monna@chicessentials.com)
- November 14**    **Sno-Valley Senior Center Dinner and Pie Auction**                      4:30 or 6:30 pm seatings  
 Steak, Salmon, or chicken. Huge salad bar! Come bid on the great pies made by local bakers.  
 Sno-Valley Senior Center at 4610 Stephens Ave, Carnation  
 \$15/ person Please call 425-333-4152 for reservations
- November 26**    **Happy Thanksgiving**
- December 3**     **Duvall Chamber of Commerce Holiday Celebration**  
 6-9 PM The Grange Café \$20/person ( see details page 5)
- December 4**     **Holiday Tree Lighting Event - 6 pm**  
 The Depot Building parking lot near the Police Station (More details next month)
- December 4-5**    **Duvall Flowers and Gifts Open House**  
 Details in next month's newsletter.  
 For more information contact Schatzi Schricker at 425-788-6497 or [duvallflowers@hotmail.com](mailto:duvallflowers@hotmail.com)



### Local Events

## "Planning to Prosper - Strategies for Managing Your Finances"

Presented by the Duvall Chamber of Commerce

When: Thursday, October 29th 6:30pm to 8:30pm

Where: Duvall Fire Station, 15600 First Ave NE, Duvall

Cost: \$10.00 for members - \$15 non members (includes sandwich tray and beverage)

What: Panel discussion featuring 3 local business owners:

Rose Hollis - Certified QuickBooks ProAdvisor [www.HollisQBProAdvisor.com](http://www.HollisQBProAdvisor.com)

Bert Mills - Financial Advisor at Edward Jones [www.linkedin.com/bertmills](http://www.linkedin.com/bertmills)

Houston Barclay - Certified Public Accountants [www.houstonbarclay.com](http://www.houstonbarclay.com)

This is a perfect time to learn about your finances from the experts.

This class is open to the Public and all businesses in the Snoqualmie Valley.

**Please RSVP before the Class by Wednesday, Oct. 28th**

You can also pay online at the Chamber Website <http://www.duvallchamberofcommerce.com/>

**Hope to see you there!**

### FutureDuvall Project

FutureDuvall is an exciting project and process, developed by Think2a in association with the City of Duvall, to help engage residents, business owners and friends in positive action toward building a vibrant future for our community. The process began in July with an initial round of discussions and information gathering sessions with representatives of the community. Next, residents and non-residents alike will have the opportunity to give voice to what really matters most to them, through a community survey. Surveys are available after October 1 at [www.futureduvall.com](http://www.futureduvall.com), in the Duvall city water bill, as an insert in The River Current News, and at select locations throughout town. Your input is valuable! Please contact: Lee Ater ([later@think2a.com](mailto:later@think2a.com)) for any questions or thoughts.



**Ho, Ho, Ho!!**

**It's time for Serendipity Photography's "You Still Have Time" holiday sessions!**

Available from November 10<sup>th</sup> until November 21<sup>st</sup>, we have short sessions with classic or holiday back-grounds to choose from for a Quick & Easy portrait experience! Photograph just the kids, or the whole family, this is the perfect time to take care of holiday cards and gifts!

For more information go to [www.serendipitypics.com](http://www.serendipitypics.com) and click on Events.

You can call 206-947-4686 or email [Kaela@serendipitypics.com](mailto:Kaela@serendipitypics.com) to schedule your appointment.

### Holiday Tree Lighting - Friday December 4th

Our annual Duvall Holiday Tree Lighting Event is coming. This is when the Chamber will unveil our new 2009-2010 Duvall-Carnation Chambers of Commerce Business Directory.

If you would like to include a small paper coupon or invitation to come to your business in our goody bags that will be handed out with the directory, please bring them to the Chamber office at 15321

Main St NE, Suite 320B, Duvall, by November 25th.

Please call 425-788-9182 or email [info@DuvallChamberOfCommerce.com](mailto:info@DuvallChamberOfCommerce.com) with any questions you may have.

## **SPEED NETWORKING- NOVEMBER 5TH GENERAL MEETING**

Here is your chance to promote your business and deliver your message face to face to a captive audience of business owners for approximately 2-3 minutes.

‘Speed-networking’ is similar to ‘speed-dating’. Each person at a table of four has two minutes to get their message across to the other three people at the table. Talk about your business, passions or interests! After everyone at your table has had two minutes, everyone moves to a different table. For those who have associates, you can maximize this opportunity by sitting at separate tables thereby reaching twice as many people.

This is a great opportunity for other Chamber members to really learn more about your business; build more connections; create referrals; and make new contacts! You can also bring your sales staff and observe how they work the room.

Come prepared. Bring business cards, flyers, coupons, samples and whatever marketing materials you might have.

This is basically how it works:

1. We will have a number for each table (There will be a number on the top of each table - 1, 2, 3, 4, etc.)
2. Each seat will have a number (There will be a number placed at the place setting on the table for each seat – 1, 2, 3, 4, 5, up to how many tables we have)
3. First round – People will talk about their business at their table starting with whoever wants to. After 1 ½ minutes, the timekeeper will shout ‘30 seconds left’. When 2 minutes are up, the timekeeper will say “Next person can start talking now”, and so on..
4. When the last person finishes their 2 minutes, the timekeeper will say, “Please move to your next table”. (This will be the second round).
5. The person will go to the table number same as his number. Ex. if I am person #1, I will go to table #1. Thus, all #1 will go to Table #1.
6. Then the timekeeper will say, “First person can start talking now”...
7. Speed networking ends when the last person finishes his 2 minutes (in second round).

Due to the table arrangements at The Grange Café there may be some changes to these rules. Since we usually have 4 people at each table, we should have enough time to get through 2 rounds of speed-networking in the amount of time that we normally use for introductions.

### **Notice to All Chamber Members**

These are the 2010 Board nominees:

#### **Executive Board:**

President: Marcelina McGinnis, Realtor, Coldwell Banker Bain  
 Vice President: Bert Mills, Financial Advisor, Edward Jones  
 Treasurer: Kathy Doolin, Kathy Doolin QuickBooks Certification  
 Secretary: Sandy DuVall, DuVall’s Dazzling Designs

#### **Directors:**

Shaun McWhinney, McPhoto  
 Kathy Nelson, Oval Eye Web Solutions  
 Aaron Keating, A Locksmith  
 Susan Jenkins, Northwest Art Center  
 Mike Nehl, The Laurel Tree  
 Lin Zhou, Lake Washington Technical College

***We will be voting on these nominees during the general membership meeting on November 5th.***

## The Chamber President's Corner



**Peggy Kahler**  
Bank of America  
Home Loans

15321 Main St. NE, Suite 322  
Duvall, WA 98019  
425-844-6080

At the November 5<sup>th</sup> meeting we will be having our first **Speed Networking** event. I am going to be out of town, but Marcelina will keep things going. The rules are on page 4, so that you can come prepared with lots of business cards and flyers.

Also at this meeting Steve and Lee Ater from Think2a will be updating us on the FutureDuvall Project and how this will be beneficial to the City, the Chamber and the Valley as a whole. If you know people that care about Duvall and the surrounding area and want to have a voice in how we grow, please encourage them to take part in this unique opportunity to share their views and truly make a difference. We also welcome them to attend the Chamber meeting whether they are Chamber members or not.

As we head into the Holiday season, I want to remind everyone to think about doing your Holiday shopping locally! If we all commit to doing as much of our shopping as possible here in the Valley, we can keep our local economy perking along, as well as finding fabulous gifts for everyone on your list. We are planning our Chamber Holiday Celebration. This year it will be upstairs at The Grange Café on Thursday, December 3<sup>rd</sup>, from 6:00 pm to 9:00 pm. We will have a heavy appetizer buffet and a no-host bar. Trust me - I have had Judy's appetizer buffet and no one will leave hungry!

We encourage you to bring your family and friends and anyone that is interested in learning more about the Chamber and the opportunities that are available, or just anyone that is interested in meeting our local merchants.

Please pay in advance on the Chamber website for this event by November 28<sup>th</sup>, as Judy needs to know how much food to prepare. The price of \$20.00 per person covers tax and tip as well as the buffet. This was a really fun and well attended event last year and we are looking forward to it again!

I'll think about you all as I am soaking up the sun in Las Vegas

...

Peggy

## Duvall Chamber Holiday Celebration

December 3rd 6-9PM

This year's Chamber Holiday Celebration will be upstairs at The Grange Café located at 15611 Main St. NE in Duvall. A bountiful appetizer buffet will be provided, plus a no-host bar.

***The deadline for reservations is November 28th.***

Tickets are \$20/person and may be purchased on the Chamber website. Contact the Chamber office at 15321 Main St. NE, Ste. 320B, or call 425-788-9182 with any questions you may have.

Bring family & friends. Anyone interested in our Chamber is welcome.

*Hope to see you there for a fun-filled evening!*

## 2009 Duvall Chamber of Commerce

### OFFICERS

#### President

**Peggy Kahler**

Bank of America Home Loans  
425-844-6080

#### Vice-President

**Marcelina McGinnis**

Coldwell Banker Bain  
206-817-4710

#### Treasurer

**Rose Hollis**

QuickBooks ProAdvisor  
425-354-3371

#### Secretary

**Sandy DuVall**

DuVall's Dazzling Designs  
425-788-9824

#### Past-President

**Bill Falcon**

Emerald Falcon Marketing  
1-888-364-5088

### DIRECTORS

**Diane Baker**

The Quilter's Garden  
425-844-1621

**Terri Franklin**

IHappyDog.com  
425-785-4056

**Bert Mills**

Edward Jones  
425-402-6950

**Kathy Nelson**

Oval Eye Web Solutions  
425-844-2303

**Shaun McWhinney**

McWhinney Photography  
206-755-7127

## CHAMBER OFFICE HOURS

Monday	8:30 - 2:00*
Tuesday	8:30 - 2:00*
Wednesday	8:30 - 2:00*
Thursday	8:30 - 2:00*
Friday	8:30 - 2:00*

\*Sometimes we are out to visit businesses. Please call prior to your visit to make sure we are in.

**Evergreen Mobile Mammography** will be at the Duvall Evergreen Healthcare Clinic every Thursday.  
Call 425-899-1849 to schedule an appointment.  
Get your annual exam at a convenient location.

**Re-In-Carnation**

**Thrift Store Now Open!** Everything old is new again at the new Sno-Valley Senior Center thrift store "Re-In-Carnation." Located in our newly restored house at 31845 W Commercial St. in Carnation, it is kitty corner to the Center's parking lot. Store hours are Tuesday through Saturday 10:00 am to 4:00 pm. Donations are accepted on Monday, Wednesdays and Fridays at the store from 9:00 am until noon. Pick up a list of accepted items at the store or the Senior Center or visit our web site at [www.snovalleyseior.org](http://www.snovalleyseior.org).

**2009 Chamber of Commerce**

**Renewing Members**

- Cherry Valley Counseling & Neurofeedback P.L.L.C.
- Coldwell Banker Bain - The Loutsis Group
- Denneman Consulting
- Hill St. Cleaners
- Naturescape
- ProStar Insurance
- Send Out Cards
- Sno Valley Massage
- Think 2A
- Vianet Web Design

**New Members- October**

- Bing Real Estate
- Farmer's Insurance
- Financial Life Planning - Marcia Evans
- Pickle Time Burgers & Deli
- Three Hour Fast

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DUVALL!



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